1,200

1.000

800

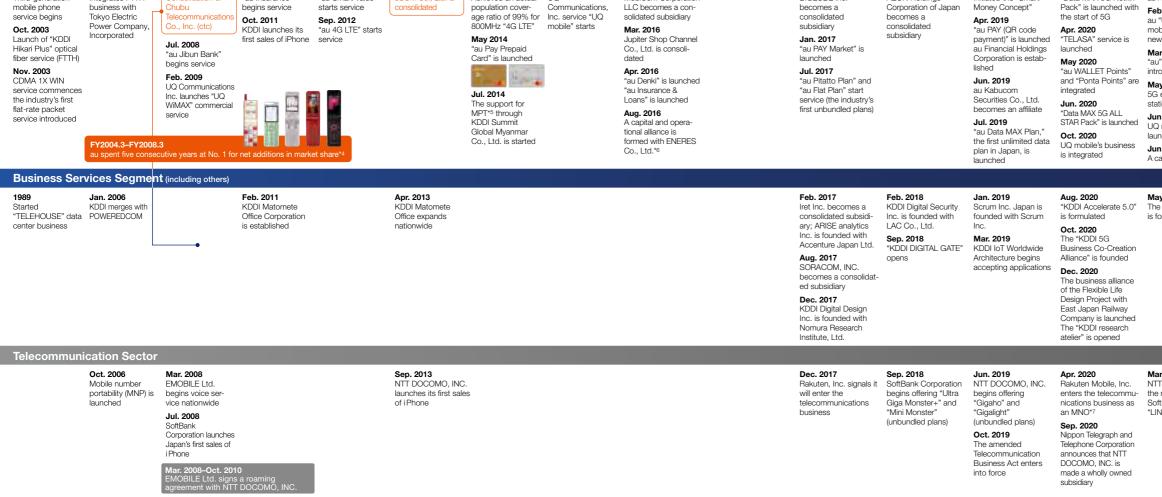
600

400

200

KDDI VISION 2030 Contents/Editorial Policy/Website Information New Mid-Term Management Strategy (FY23.3-FY25.3) The KDDI Group Mission Statement/Brand Message/Company Vision/Sustainability Management/The KDDI Group Philosophy The Path of Value Creation

The Path of Value Creation The rising popularity of smartphones and the integration of telecommunications and life design (Billions of yen) Operating income*1 (left axis) Market capitalization*2 (right axis) Apr. 2018 lakoto Takahashi appointed presider Oct. 2000 Japanese GAAP DDI CORPORATION (now KDDI) established ruusai Okuyama appointed preside a DDI Dec. 2010 Takashi Tanaka appointed KDD 10 resident IDO • Jun. 2001 Tadashi Onodera Three-Year Medium-Term Targets (FY20.3–FY22.3) Three-Year Medium-Term appointed presiden Targets (FY14.3-FY16.3) Three-Year Medium-Term Targets (FY17.3-FY19.3) • EPS: Increase of 1.5 times Double-digit growth in operating income each fiscal year Operating income CAGR*3: 7% Dividend payout ratio: over 35% compared with FY19.3 · Dividend payout ratio: ove Dividend payout ratio: Over 40% Dividend payout ratio: over 30% 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 **Personal** vices Segment Apr. 2002 Mar. 2012 Jan. 2017 Jan. 2018 Feb. 2019 Mar. 2020 Feb. 2021 Jan. 2007 Apr. 2008 May 2011 Apr. 2013 Mar. 2014 Oct. 2015 Mar. 2016 Third-generation Integrates FTTH "au Insurance "au Smart Value" JCOM Co., I td. is Achieved an actual UQ MobiCom Corporation **BIGI OBF Inc AFON Holdings** Initiated the "Smart "Data MAX 5G Netflix onsolidation c starts service hubu consolidated

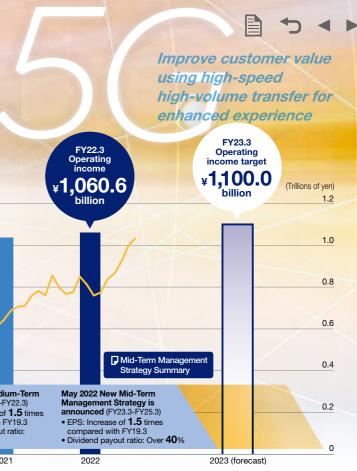


*1 Results for fiscal years ended March 31. Figures up to FY14.3 are based on Japanese GAAP and figures for FY15.3 onward are based on IFRS

*2 On a closing price basis for the end of October 2000 to the end of March 2022 (monthly)

*3 CAGR: Compound Average Growth Rate *4 Share among NTT DOCOMO, INC. (NTT DOCOMO), SoftBank Corp. (SoftBank), and KDDI + Okinawa Cellular Telephone Company (au)

*5 MPT: Mvanma Posts & Telecommunications *6 Made a consolidated subsidiary in December 2018 *7 MNO: Mobile Network Operator



au PAY Gold card privilege enhancement Feb.-Mar. 2021

au "Unlimited Data MAX 4G/5G " UO mobile's "new carry over plan," and the new brand "novo" are launched

Mar. 2021

"au" preferential interest discount is introduced (au Jibun Bank)

May 2021

5G enabled around all Yamanote Line stations

Jun. 2021

UQ mobile's "Discount with Denki" is launched

Jun. 2021

May. 2021 The joint venture DXGoGo Corporation is founded with OPTiM Corporation

Sep. 2021

au Jibun Bank offers the industry's highest ven savings deposit interest rate of up to 0.20% per annum (0.15% per annum after tax) in cooperation with au financial services

Sep. 2021 A business alliance with SpaceX's satellite broadband service "Starlink"

Sep. 2021

povo launches "povo 2.0," all toppings starting from a basic charge of 0 yen

Mar. 2022

The "CDMA 1X WIN" service for 3G mobile phones is terminated Apr. 2022

au Energy Holdings Corporation is established as an energy holding company

June 2022

A capital alliance with menu, inc. is begun Transfer of the business to KDDI Sonic-Falcon Corporation

Jan. 2022

WILLER, Inc. and KDDI jointly offer the "mobi" service, a flat-rate unlimited rides on-demand mobility service

Jan. 2022

KDDI SmartDrone Inc. is established

May 2022

KDDI Digital Divergence Holdings is established

Jun. 2022

Selected as "DX stocks 2022" by Ministry of Economy, Trade and Industry and Tokyo Stock Exchange

Mar. 2021

NTT DOCOMO, INC. begins offering the new "ahamo" pricing plan, SoftBank Corp. begins offering the new "LINEMO" pricing plan

Dec. 2021

Reorganization the New DOCOMO Group is announced (effective from July 2022)

Mar. 2022

Absorption-type merger of LINE Mobile Corporation, a wholly owned subsidiary of SoftBank Corporation

May 2022

Reorganization to strengthen global business in the NTT Group (from October 2022)

Note: Company and service names are as of July 2022.