

Tomorrow, Together



# Fiscal Year Ending March 2026 Q3 Preliminary Results

(April – December 2025)

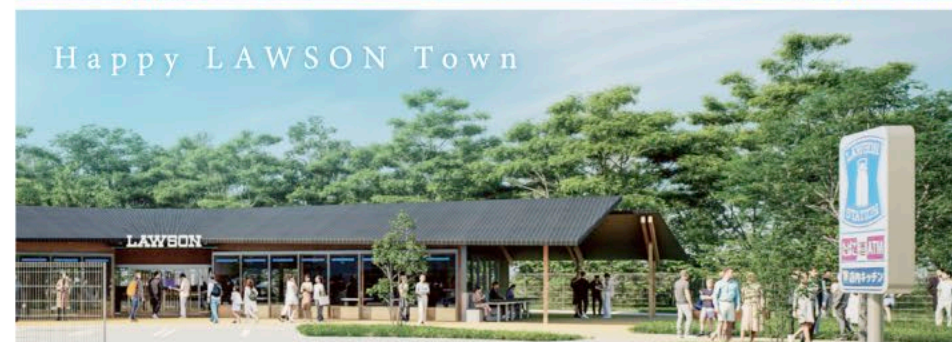
February 6, 2026

KDDI Corporation

Hikomichi Matsuda

President, Representative Director, CEO

The creation of a society in which  
anyone can make their dreams a reality,  
by enhancing the power to connect.



The FY26-03 Q3 consolidated financial results and prior-period financial results presented in these materials are reference figures based on facts recognized by the Company at this time regarding inappropriate transactions at our consolidated subsidiaries and on the associated impact on the consolidated financial statements. These figures may be revised depending on the outcome of the ongoing Special Investigation Committee's investigation and the audit by the accounting auditor.

**We sincerely apologize to all stakeholders – including our customers, business partners, shareholders, and employees – for the significant inconvenience and concern caused by the recent suspicion of inappropriate transactions involving our subsidiaries.**

**I recognize the gravity of this matter and understand that it poses a potential risk to the trust placed in the entire KDDI Group. As the leader of this company, I am fully committed to addressing this situation responsibly and transparently.**

**This matter pertains to transactions within our advertising agency business. We have confirmed that there has been no impact on the provision of our communication services, including those by BIGLOBE.**

# Position of the FY26-03 Q3 Preliminary Results Explanation

- Due to the ongoing investigation by the Special Investigation Committee regarding suspicions of inappropriate transactions, the impact on our financial statements remains uncertain. As a result, the disclosure of the FY26-03 Q3 earnings summary has been postponed.
- Today, as part of the "Q3 Preliminary Results Explanation," we will provide the following:
  - An overview of the facts and the potential financial impact related to this matter, as currently recognized by the Company; and
  - An update on our Q3 business progress and initiatives for future growth, excluding this matter.
- Please note that the figures presented today for FY26-03 Q3, prior financial results, and the estimated financial impact of this matter are provided for reference, based on the information currently recognized by the Company. The final figures will be promptly reported once the investigation by the Special Investigation Committee is completed.
- We expect to receive an investigation report from the Special Investigation Committee by the end of March, and plan to disclose it publicly. Based on this, we intend to release the Q3 financial results by the end of March.  
The FY26-03 full-year results is scheduled to be released without delay.

# Key Highlights of FY26-03 Q3 Preliminary Results

**Regarding the inappropriate transactions  
at our consolidated subsidiaries**

**Growth of core business foundations  
(Mobile and focus areas)**

**Initiatives for growth in the AI era**

# **1. The Inappropriate Transactions at Our Consolidated Subsidiaries**

# The Inappropriate Transactions (1)

## Outline

- It has been identified that, concerning the advertising agency business of consolidated subsidiaries of KDDI, BIGLOBE Inc., and its subsidiary, G-PLAN INC. (hereinafter collectively referred to as "the Subsidiaries"), there are suspicions that inappropriate transactions were conducted by employee(s) of the Subsidiaries.
- In December 2025, following delays in payments from certain advertising agencies, it was identified that there may have been instances in which revenue and other figures may have been overstated in advertising agency business
- A special investigation committee has been established and is currently conducting a thorough investigation.

## 【Outline of the Subsidiaries】

BIGLOBE business detail	Information business using networks such as the Internet, Advertising agency business
KDDI voting rights ratio	100%
G-PLAN business detail	Point business, Media business, Advertising agency business
KDDI voting rights ratio	99.99% (Indirect ownership)

## 【Establishment of the Special Investigation Committee】

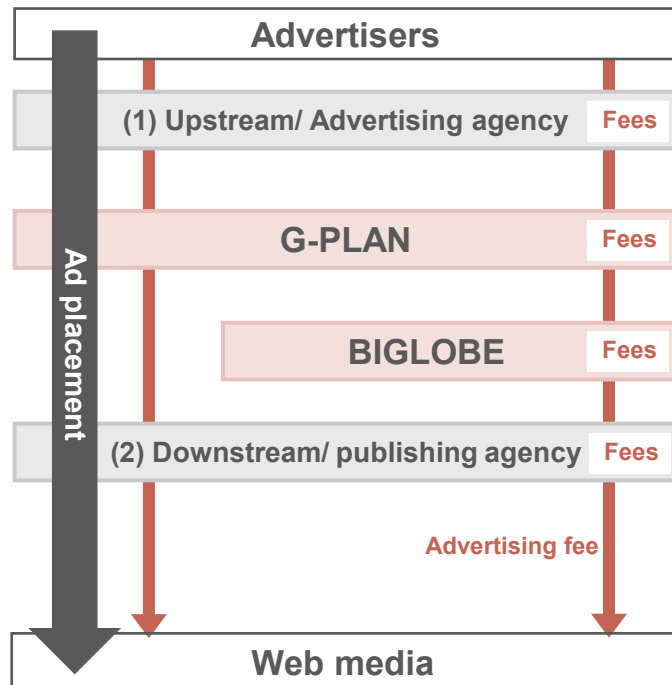
Composition	Chairperson: Toshiya Natori Attorney-at-Law (SHIN MARUNOUCHI LAW FIRM, Former Public Prosecutor, Supreme Public Prosecutors Office)
	Member: Tomohiro Hen Attorney-at-Law (Nagashima Ohno & Tsunematsu) Member: Yasunori Sato Certified Public Account (Deloitte Tohmatsu LLC)
Purpose	(1) Fact-finding investigation of the Matter
	(2) Examination of whether there is any impact by the Matter on the consolidated financial statements and, if so, the amount of such impact
	(3) Investigation of the existence of any cases or incidents similar to the Matter
	(4) Analysis of the causes underlying the occurrence of the Matter and recommendations of recurrence prevention measures
	(5) Other matters deemed necessary by the Special Investigation Committee

# The Inappropriate Transactions (2)

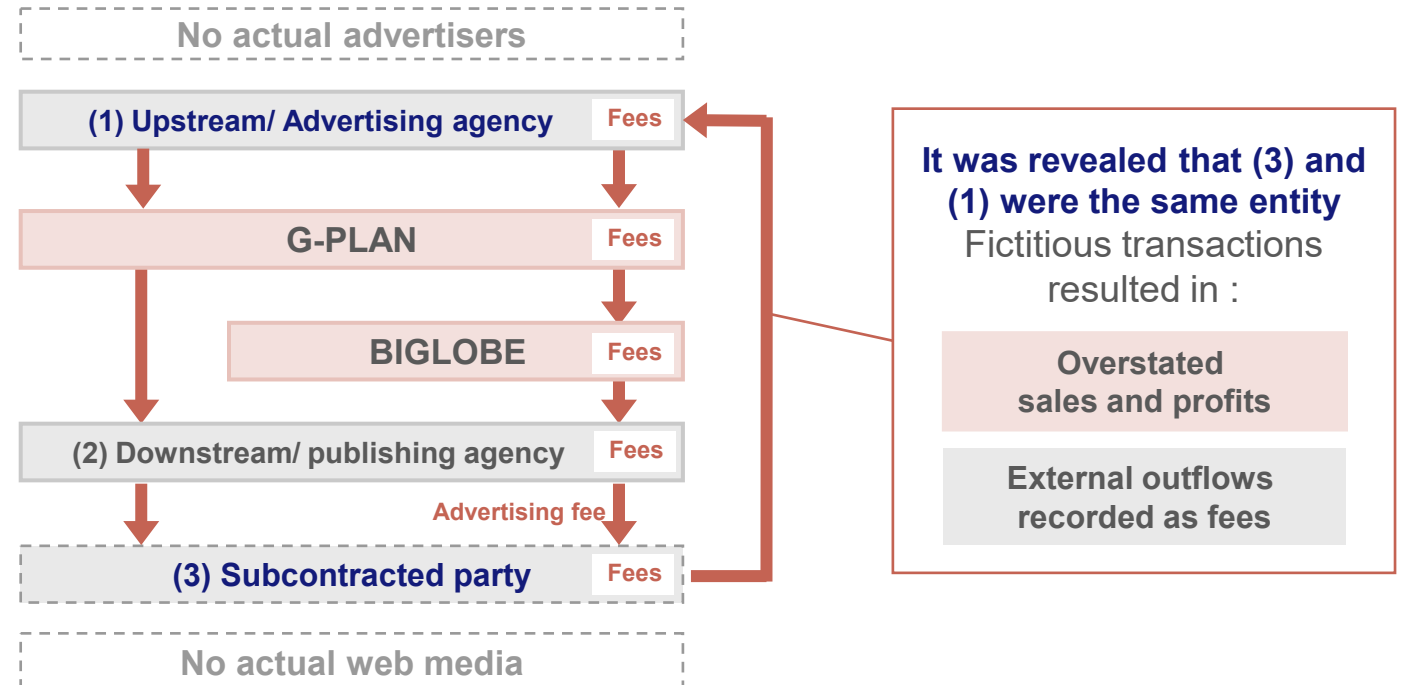
## Facts recognized by the Company

- The advertising agency business of the Subsidiaries is an intermediary business matching upstream / advertising agencies with downstream publishing agencies for advertising slots.
- G-PLAN launched this advertising agency business around 2017, and BIGLOBE subsequently entered the business to develop new business opportunities.
- The internal investigation confirmed suspicions that employee(s) of the Subsidiaries conducted fictitious transactions in the advertising agency business despite the absence of actual advertisers, resulting in the possible recording of fictitious sales over multiple years.; The Subsidiaries are suspected of having engaged in a scheme in which fictitious transactions received from (1) upstream agencies were routed through (2) downstream agencies and then circulated back to (3) , the same (1) upstream agencies.

## Expected transactions



## Outline of fictitious transactions identified in the internal investigation



Note) This information is based on the facts recognized by the Company at this time. It may be revised depending on the results of the ongoing investigation by the Special Investigation Committee and the audit procedures conducted by the accounting auditor.

# The Inappropriate Transactions (3)

Impacts from fictitious transactions in the advertising agency business (current understanding)				
【Impacts on Operating revenue】				
	Before FY24-03	FY25-03	FY26-03	Total
(1) Reversal of recorded revenue*1	approx.(96.0)	approx.(82.0)	approx.(68.0)	approx.(246.0)
【Impacts on operating income】				
(1) Reversal of recorded income*2	approx.(8.0)	approx.(17.0)	approx.(25.0)	approx.(50.0)
(2) Provision for externally flowed amounts*3	approx.(5.0)	approx.(11.0)	approx.(17.0)	approx.(33.0)

(Unit: billions of yen)

The amount that flowed outside the company with the fictitious transactions; recovery efforts will be made.

\* Possibility of recognizing impairment losses, etc. (including prior fiscal years)

Next steps
<ul style="list-style-type: none"> <li>● The Special Investigation Committee is conducting its investigation, with the investigation report expected by the end of March 2026 for disclosure.</li> <li>● Based on the results of the investigation, corrections to prior financial statements and FY26-03 Q3 results are planned to be disclosed by the end of March.</li> <li>● FY26-03 full-year results will be disclosed without delay.</li> <li>● Reviewing and strengthening the Company group's governance and examining recurrence-prevention measures.</li> </ul>

Note) Figures reflect amounts reviewed based on the internal investigation team's findings as of Jan. 14, 2026. The impact is calculated by treating all transactions in the advertising agency business of BIGLOBE Inc. and G-PLAN INC. since FY18-03 as fictitious transactions. As the Special Investigation Committee's investigation into this Matter is ongoing, figures may be revised based on its findings and the accounting auditor's procedures.

\*1 Revenues include both gross and net recognition, and the proportion of each varies by fiscal year. \*2 Represents the change in operating income resulting from the reversal of revenue and cost of sales associated with the fictitious transactions. With respect to fictitious transactions identified in FY26-03 Q3, reference figures based on revenue and cost of sales are also included in the impact. \*3 Timing of recognition may change.

# **Our Commitment to Future Actions**

**We are fully committed to cooperating with the Special Investigation Committee, diligently uncovering the facts, and thoroughly analyzing the causes.**

**I myself will take the lead in actively addressing these issues to restore and strengthen the trust for our Group.**

**Our company upholds the KDDI Philosophy, which embodies the shared values and code of conduct that every individual should uphold.**

**We will create an environment where transparency and fairness underpin our work, ensuring that these principles are communicated throughout the entire group and practiced consistently.**

**By doing so, we aim to foster a culture that enhances both our human capabilities and ethical standards.**

**We will continue to enhance our business operations toward sustainable growth by reinforcing our management base to strengthen governance, in tandem with driving business growth.**

## **2. Consolidated Results: FY26-03 Q3**

**(Reference figures)**

# Consolidated Financial Results

(Reference figures)

Performance, led by our core businesses, has continued to progress steadily

## Consolidated financial results (After reflecting the adjustments related to the fictitious transactions)

(Unit : billions of yen)

Performance comparison	FY25-03 Q1-3	FY26-03 Q1-3	Rate of change
	Operating revenue	4,308.5	4,471.8
Operating income	853.9	871.3	+2.0%
Profit for the period*	525.9	554.0	+5.3%

## + ) After provisioning for externally flowed amounts related to the fictitious transactions

(Unit : billions of yen)

FY25-03 Q1-3	FY26-03 Q1-3
4,308.5	4,471.8
846.5	854.3
518.5	536.9

Adjustment amount	FY25-03	FY26-03
	Reversal of recognized revenue	Approx. (56.0)
Reversal of recognized income	Approx. (11.0)	Approx. (25.0)

\* In addition to the shown at the left, provision for the externally flowed amounts has been made.

Approx. (7.0)	Approx. (17.0)
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The figures for FY25-03 and FY26-03 above are reference figures based on the facts currently recognized by the Company regarding inappropriate transactions involving our subsidiaries. The figures for each fiscal year have been adjusted by deducting the impact of such inappropriate transactions. Please note that these figures are subject to revision based on the results of the ongoing investigation by the Special Investigation Committee and audits by the accounting auditors.

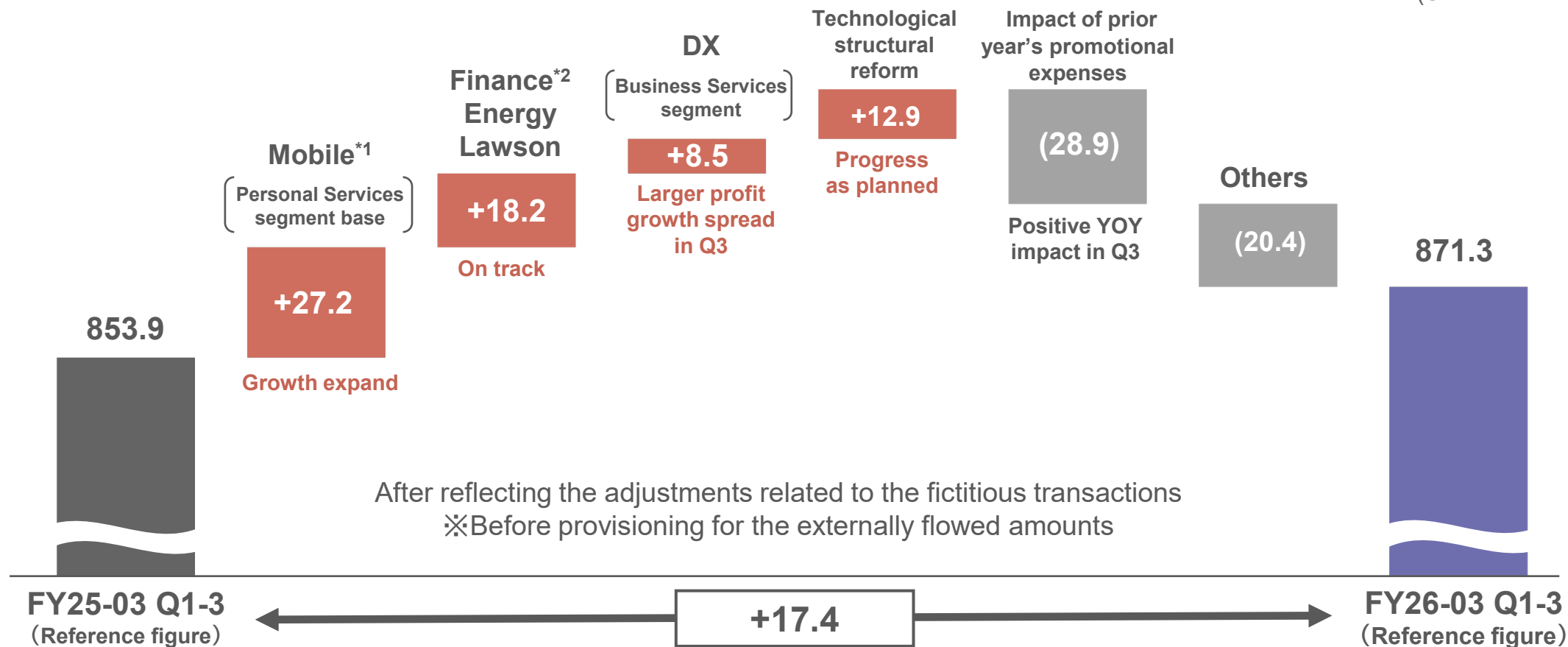
\* Profit for the period attributable to owners of the parent. Tax and tax-effect impacts are not included at this time.

# Q1-3 Cumulative Consolidated Operating Income

## - Factors for Change - (Reference figures)

Mobile revenue growth further expands,  
while Finance and DX continue to perform steadily

(Unit : billions of yen)



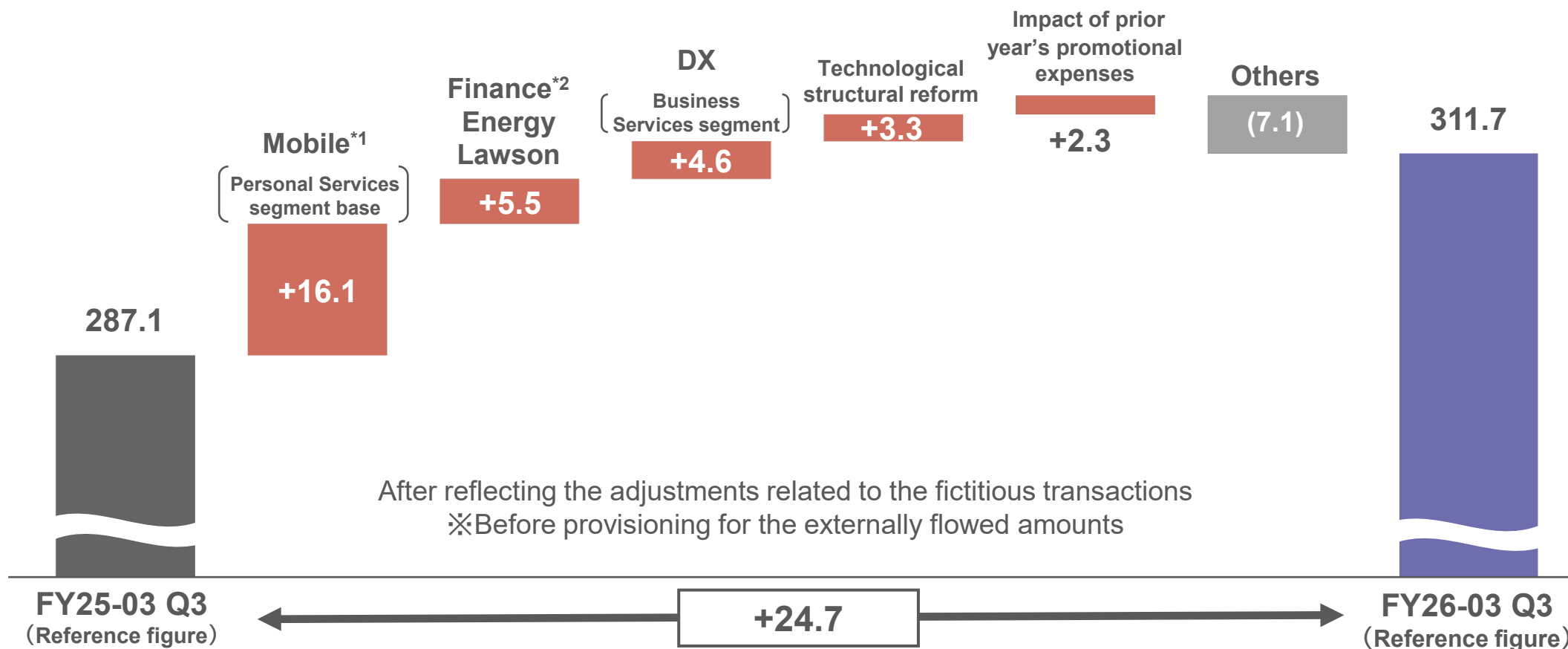
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# Q3 Alone Consolidated Operating Income

## - Factors for Change - (Reference figures)

In addition to each business domain growth, negative impact from prior year's promotional expenses has also subsided

(Unit : billions of yen)



The figures for FY25-03 and FY26-03 above are reference figures based on the facts currently recognized by the Company regarding inappropriate transactions involving our subsidiaries. The figures for each fiscal year have been adjusted by deducting the impact of such inappropriate transactions. Please note that these figures are subject to revision based on the results of the ongoing investigation by the Special Investigation Committee and audits by the accounting auditors.

## **3. FY26-03 Topics**

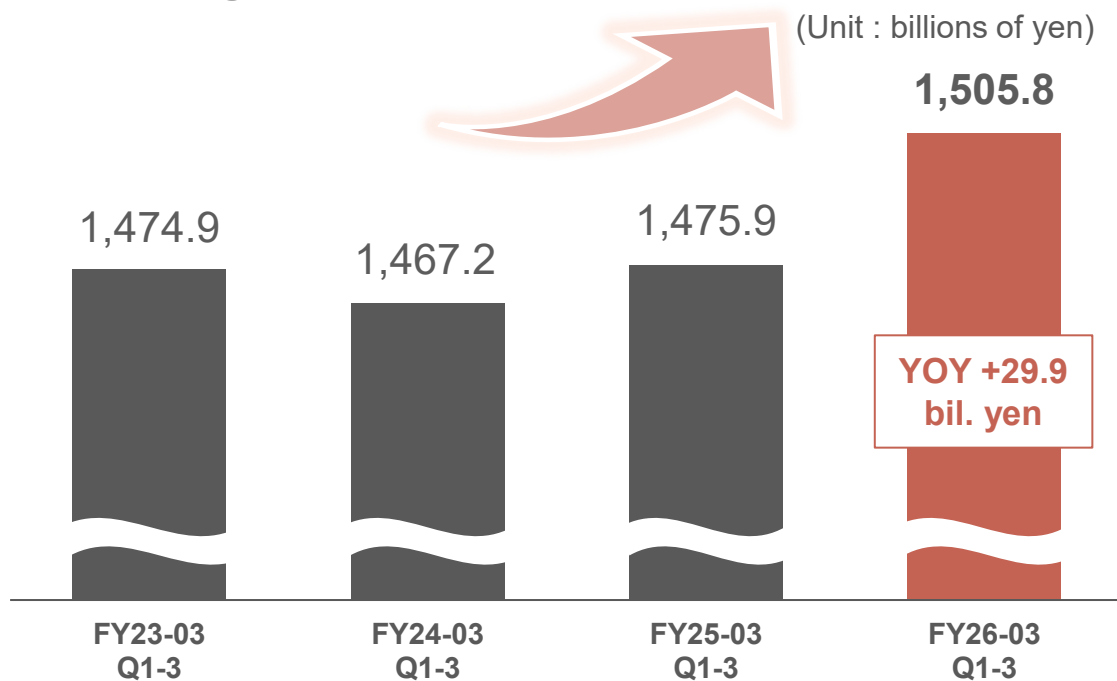
# Growth of Mobile Revenue

Structural transformation progresses steadily.  
Build a stable business foundation for sustainable growth

## Mobile revenues\*1 (Personal Services segment basis)

Bottomed out in FY24-03,  
growth accelerated in FY26-03

(Unit : billions of yen)



## Progress of structural transformation

Shift away from excessive promotional competition and promote LTV\*2-focused initiatives

- Virtuous cycle of value creation towards maximizing LTV
- Multi-brand redesign

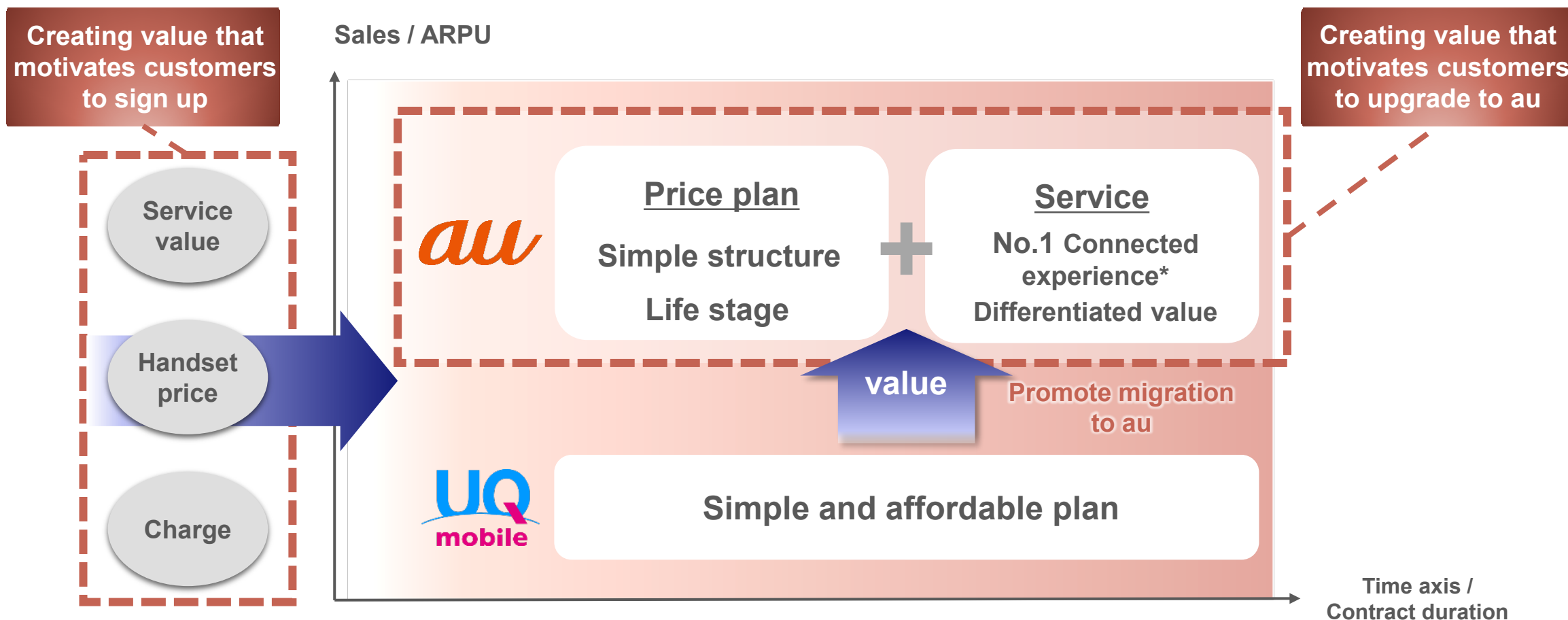
Lean and mean operational base

ARPU growth  
driven by value creation  
×  
Churn rate reduction  
through longer contract duration

\*1 Sum of communications revenues (data-related, basic charges/voice-related, various discount amounts), product support services etc. and content etc.. Financial and energy business revenues are not included. From FY26-03, the mobile KPI and the definition of mobile revenues have been changed. \*2 LTV (Life Time Value)

# Key Points of Structural Transformation

Committed to ARPU growth driven by value creation and churn rate reduction through longer contract duration



\* The 'Connected Experience' refers to providing customers with a more comfortable and stable support when connecting to the network through the au line, based on evaluations of 'consistent quality' and 'reliability experience' by Opensignal. OpensignalAwards -Japan: Mobile Network Experience Report October 2025 (in comparison with the 4 major domestic MNOs). Based on the proprietary analysis of mobile measurement data recorded during the period from July 11, 2025, to October 8, 2025 ©2025 Opensignal Limited.

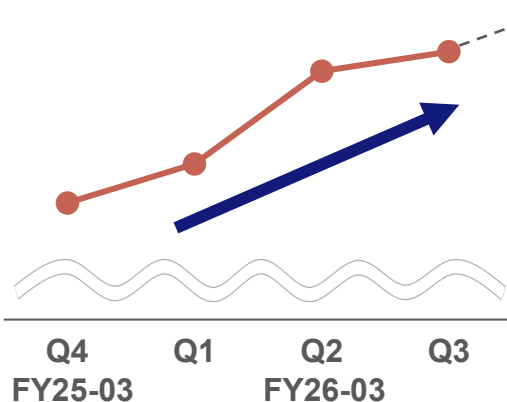
# Creating Value that Motivates Customers to Sign Up

Offering attractive devices, charge, and value-added services to maximize LTV

## Promoting handset bundled sales

Offering optimal device bundles for each customer

UQ mobile handset bundle rate\*1



vs  
SIM-only subscribers

ARPU  
+approx. 30%\*2

Contract retention rate  
+approx. 4pt\*3

## Differentiation in plans and services

### Finance

au Value Link Money Activity2  
**auバリューリンクマネ活2**

(Total au Money-activity related plans subscribers)

Cumulative number of subscribers exceeded **1.75 mil.**\*4

Enhance benefits of banking and card services

### Ponta pass

 **Pontaパス** ©Ponta

Net increase +approx. **0.35 mil.**\*5

Enhance benefits and enrich content

### Entertainment

**NETFLIX**

Applications **MOM** Approx. **9x**\*6

Offer at no additional charge during peak-demand periods\*7

\*1 The percentage of UQ mobile customers who newly subscribed and purchased a device as part of a bundle. \*2 Results for June 2025, based on customers who switched from other carriers to au/UQ mobile. \*3 The four-month contract retention rate for customers who switched from other carriers to au/UQ mobile in May 2025. \*4 Total for the au Money Activity Plan, au Money Activity Plan+, au Money Activity Value Link Plan, and au Value Link Money Activity2 as of December 2025. \*5 Excludes Ponta Pass Light and menu smart pass. Result from Oct. 2025 to Dec. 2025. \*6 As of December 2025 \*7 Eligible for customers who newly subscribe to Netflix Standard with Ads via au/UQ mobile, through usage in April 2026. A total payment of ¥890 is required in the month following activation and the subsequent month. Discounts apply from the second month after the usage month.

# Enhance the Value of Connected Experience

Strengthen the No.1 connected experience\*<sup>1</sup> value through quality improvement and coverage expansion

## Building an industry-leading 5G SA area\*<sup>2</sup>

Bring a sense of secure, reliable connectivity to more customers

5G SA area  
(Target: the end of FY26-03)  
Population coverage\*<sup>3</sup>  
over 90%

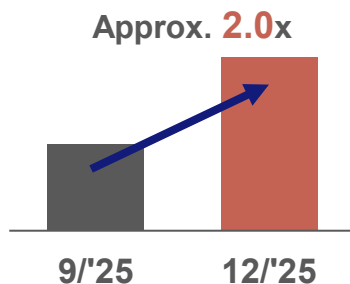
**Advantage of 5G SA**  
Enhanced stability with  
stand-alone 5G



### Service for 5G SA subscribers

**au 5G Fast Lane** \*<sup>4</sup>

Cumulative subscribers  
exceeded **1.5 mil.** (as of Jan. 2026)



## Expansion of au Starlink Direct\*<sup>5</sup>

Significant expansion in connections, compatible models, and coverage area since the April 2025 launch

### Connections

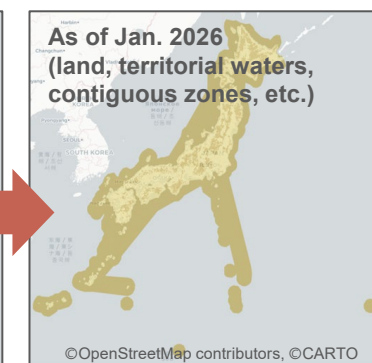
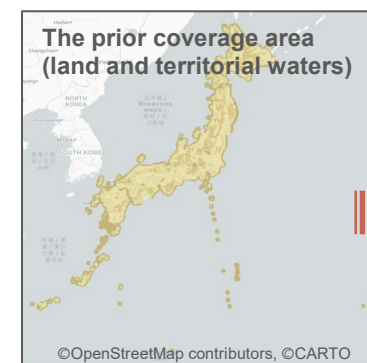
Approx. **3.5mil.** \*<sup>6</sup>

### Compatible models

**80 devices 10mil. + units**\*<sup>6</sup>

Example; Stay connected  
with a sense of security,  
even in an emergency

Jan. 2026 Domestic coverage area **doubled**  
Mar. 2026 Roaming in U.S. scheduled to launch



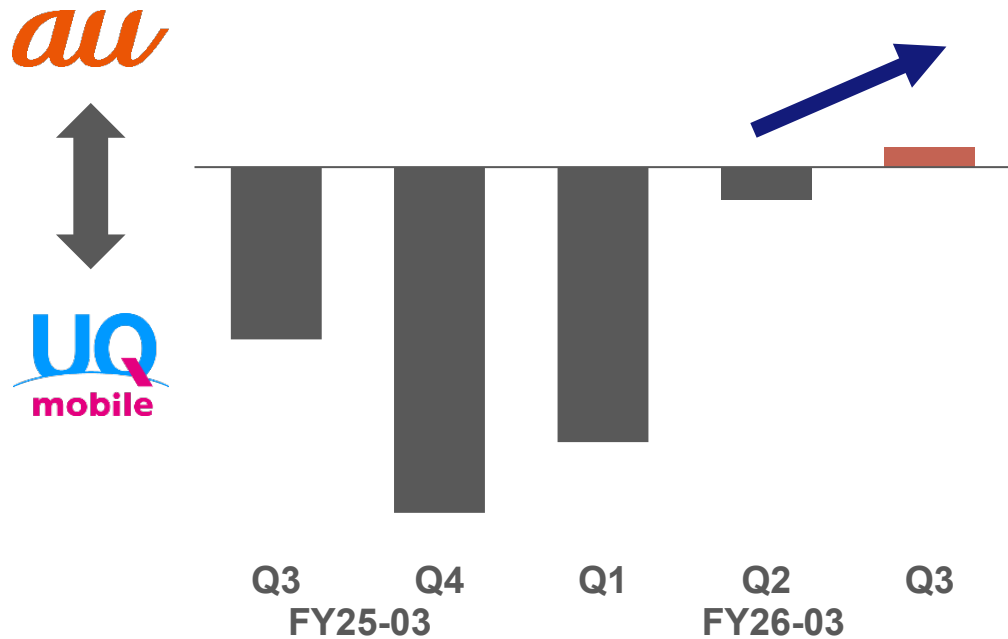
\*<sup>1</sup> The 'Connected Experience' refers to providing customers with a more comfortable and stable support when connecting to the network through the au line, based on evaluations of 'consistent quality' and 'reliability experience' by Opensignal. Opensignal Awards -Japan: Mobile Network Experience Report October 2025 (in comparison with the 4 major domestic MNOs). Based on the proprietary analysis of mobile measurement data recorded during the period from July 11, 2025, to October 8, 2025 ©2025 Opensignal Limited. \*<sup>2</sup> The SA coverage areas of other companies are estimated based on KDDI analysis. As of Feb. 2026. \*<sup>3</sup> "Population coverage" is calculated based on areas where communication is possible in more than 50% of locations within approximately 500 meter blocks used for the national census. \*<sup>4</sup> An eligible plan with a 5G SA contract and an au 5G SA-compatible smartphone is required. Depending on the environment, the effects of au 5G Fast Lane may be difficult to experience \*<sup>5</sup> Service area: Outside of au's 5G/4G LTE coverage area within Japan (including territorial waters, contiguous zones, etc). Text message sending and receiving are possible on the target devices using iOS Messages or Google Messages apps (attachments such as photos, videos, and electronic files can be attached [excluding some models]). Some target devices can also use data communication with certain apps (e.g., YAMAP and other multiple apps). Voice calls are not supported as of Feb. 2026. When using satellite signals, functions such as standby mode and call forwarding are unavailable. Connection quality may be restricted depending on the environment. \*<sup>6</sup> As of Feb. 2026. Connections are counted as unique users.

# Towards Leaner and Meaner Operational Base: ARPU Growth

## Improvement in brand migration and progress in ARPU growth driven by value creation

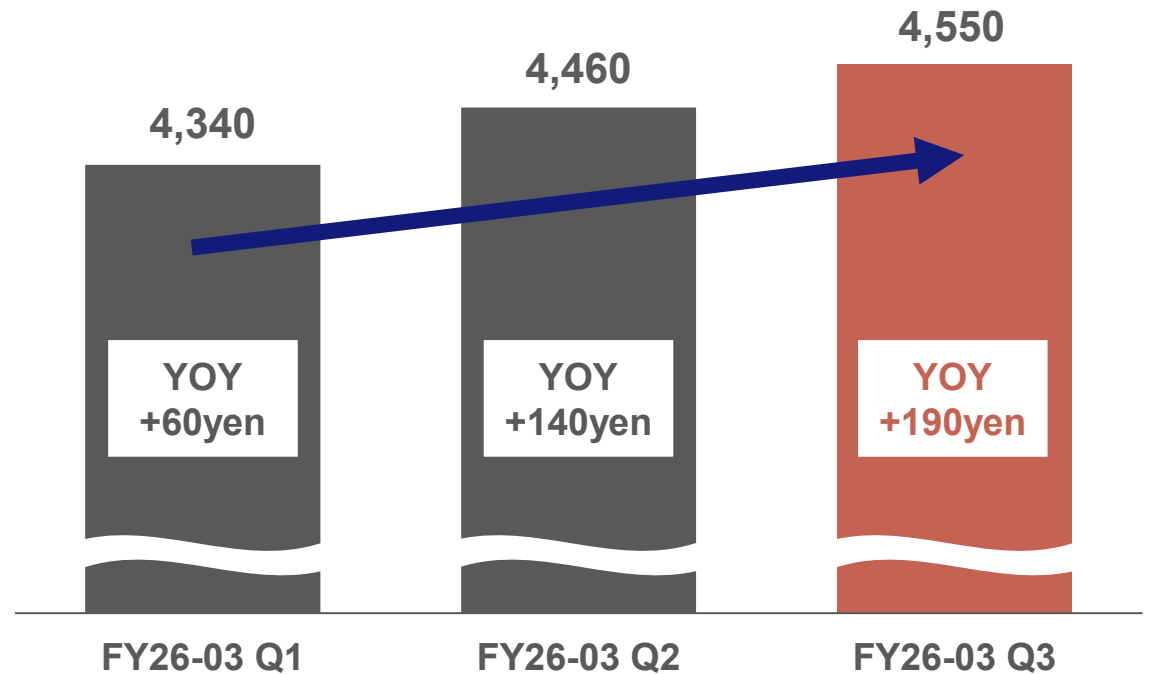
### Brand migration improvement

UQ mobile-to-au migrations surpassed  
au-to-UQ mobile migrations in Quarter base



### Mobile ARPU\*

(Unit : yen)



\* Sum of Personal Services segment and Business Services segment

# Towards Leaner and Meaner Operational Base: Churn Rate Reduction

Longer contract trend is becoming evident  
Momentum maintains strong

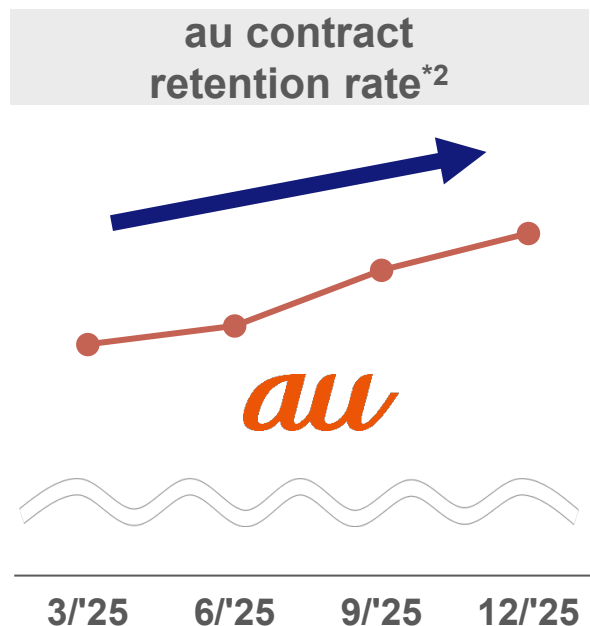
## Longer contract trend

Initiatives worked out,  
contract retention rate improved

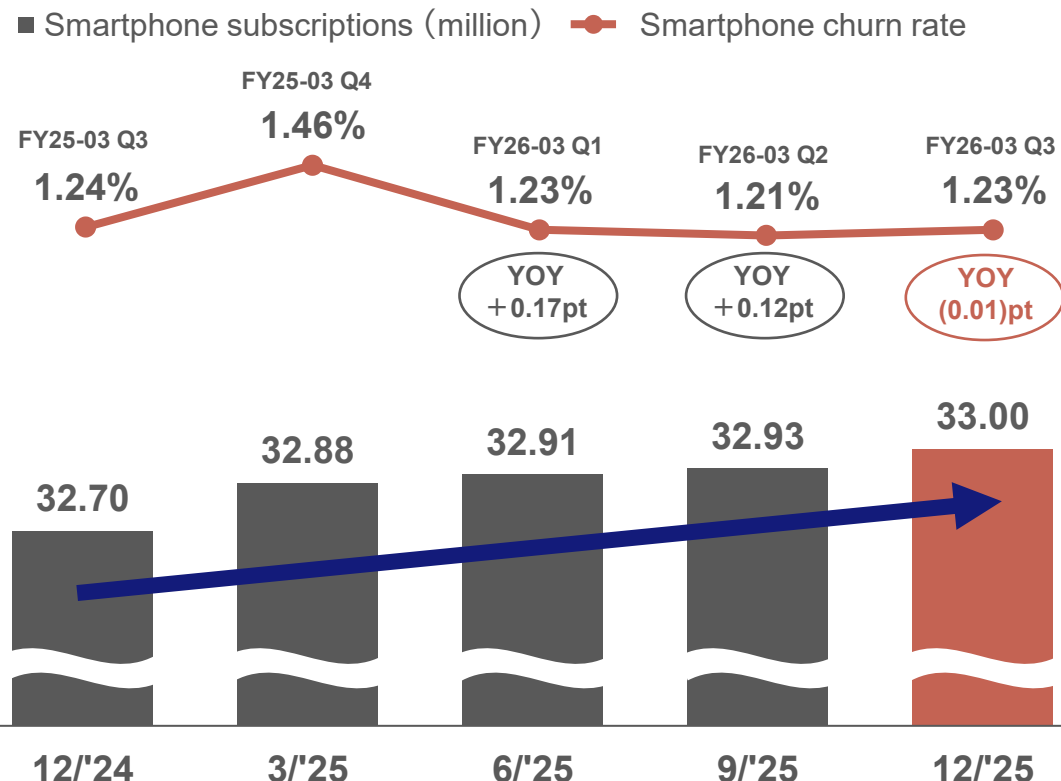
Promoting handset  
bundled sales

Differentiating  
value-added  
services

No.1 connected  
experience<sup>\*1</sup>



## Momentum(ID / churn rate)<sup>\*3</sup>



<sup>\*1</sup> The 'Connected Experience' refers to providing customers with a more comfortable and stable support when connecting to the network through the au line, based on evaluations of 'consistent quality' and 'reliability experience' by Opensignal. OpensignalAwards -Japan: Mobile Network Experience Report October 2025 (in comparison with the 4 major domestic MNOs). Based on the proprietary analysis of mobile measurement data recorded during the period from July 11, 2025, to October 8, 2025 ©2025 Opensignal Limited. <sup>\*2</sup> Percentage of customers who newly subscribed to au in the previous month and whose usage has been confirmed <sup>\*3</sup> Sum of Personal Services segment and Business Services segment

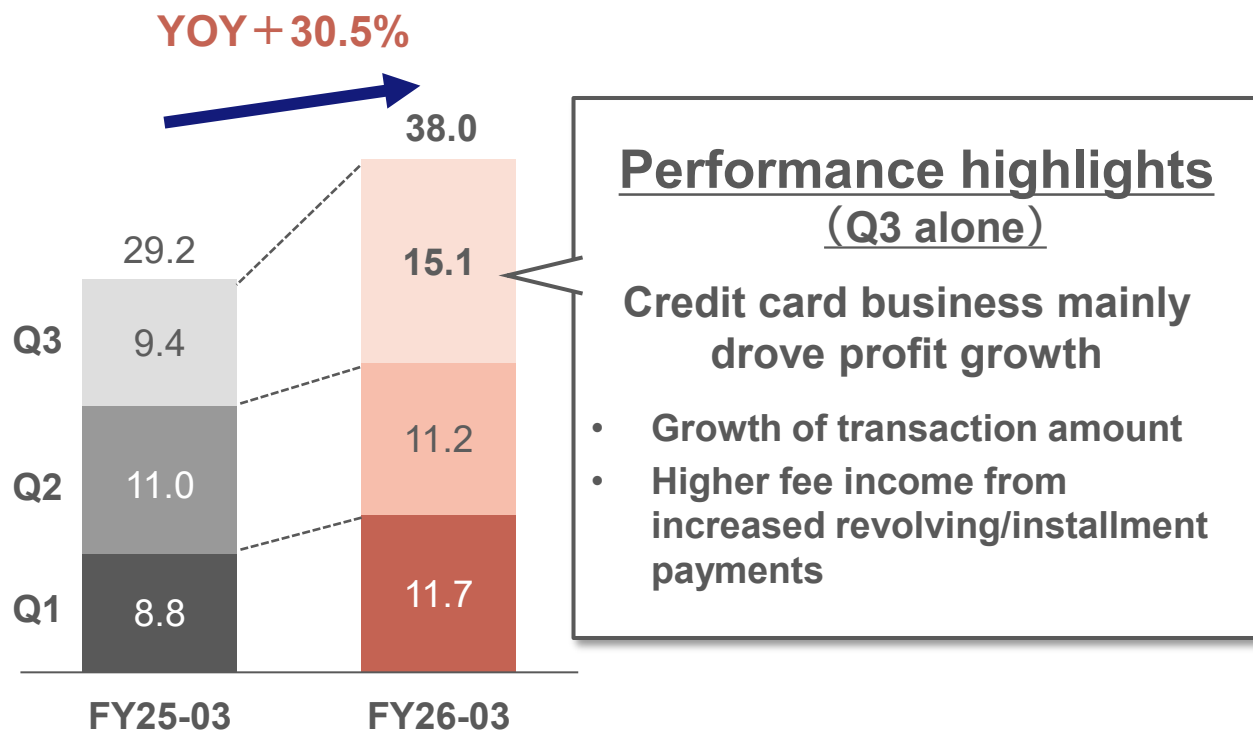
# Tackling Issues: Finance

## Double digit growth

The foundation for the next stage of growth has expanded

### Operating income (au Financial Holdings)

(Unit : billions of yen)



### - Q3 Topics -

#### Banking

The deposit procurement capability, which had been a challenge, has improved steadily

Personal deposit balance\*1

**YOY 1.3x**

Continuous expansion

- Enhance plan benefit
- Expand bank-securities alliance

#### Credit card

The number of Gold card members increases steadily

au PAY card members\*2

**10.63 mil.**  
(YOY +6.2%)

Of Gold card members\*2

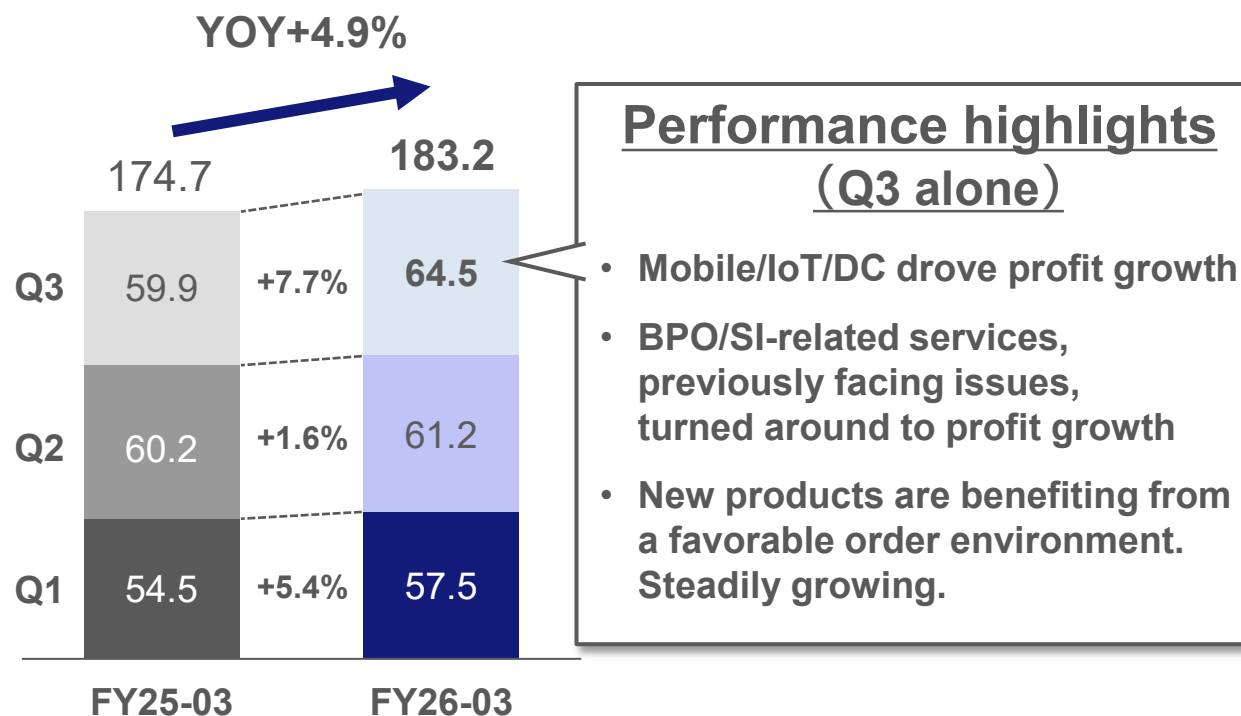
**1.83 mil.**  
(YOY +24.5%)

# Tackling Issues: Business Services Segment

Each business area is growing, with steady increase in growth rate for Quarter's standalone basis

## Operating income

(Unit: billions of yen)



## - Q3 Topics -

### Core services

#### Mobile revenues\*1

Q3 63.6 bil. yen

YOY +approx. 11%

#### IoT related services

Q3 sales 55.0 bil. yen

YOY +approx. 28%

#### IoT connections (incl. SORACOM)

exceeded **66 mil.** connections\*2 (YOY +approx. 19%)

### New products

#### Facility solutions

Q3 sales YOY approx. 2.2x

#### Starlink/Drone

Q3 sales YOY approx. 1.6x

#### KDDI Smart Space Design

Approx. **380** companies joined Takanawa new HQ tour, with roughly **40** projects generated\*3

# Real x Technology

Collaborate with partners to solve local customers' challenges through technology

**Create safe and secure communities**  
(Ikeda City, Osaka Pref.)

**Lawson x KDDI**

Promote enhancement of citizen services and administrative DX



**New store open in summer 2026  
to realize Happy Lawson Town initiative**

**Establish safe disaster reporting structure**  
(Ishikawa Pref.)

**TV Asahi x KDDI Smart Drone**

Utilize drones for safe and swift disaster reporting



**Improve speed and quality of reporting**

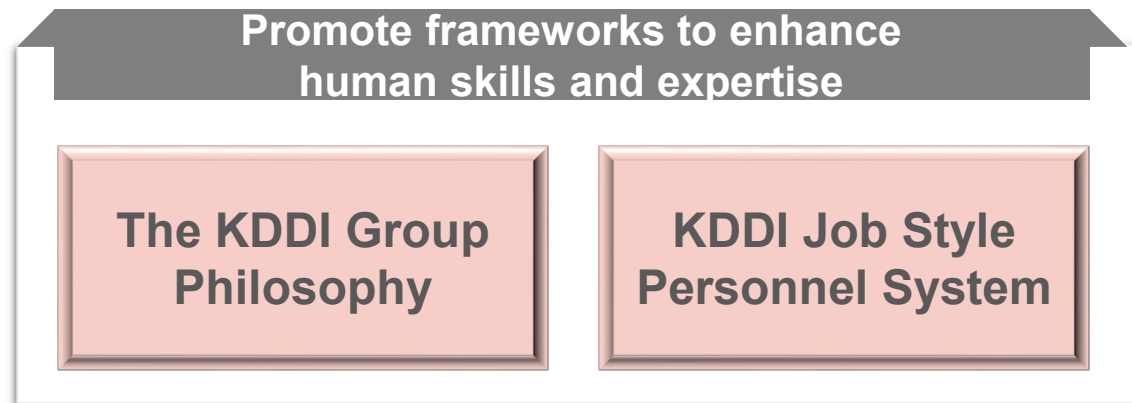
**Establish wide-area disaster reporting network**

**Utilizing drone ports to be deployed  
at 1,000 locations nationwide**

**Expand initiatives for value creation through Real x Technology nationwide**

# Strengthening the Management Base

Promote initiatives to realize human resource strategy that supports the growth of the entire group



## Human skills

- Update KDDI Group Philosophy
- Penetrate philosophy activities across group companies



## Expertise

- Complete professional training system in 30 specialized fields
- Group-wide acquisition and retention of highly skilled personnel

## Praise each other's challenges

- Increase weight of "challenge" in personnel evaluations



## Collaboration based on trust

- Utilize Takanawa Head Office

Enhance organizational strength by fostering collaboration



## **4. Towards Growth in the AI Era**

# Responsibility as a Social Infrastructure Provider

Support Japan's digital society through communication + AI infrastructure, contribute to the enhancement of industrial competitiveness

## Secure data hub for storing and processing enterprise data

Efficient reuse of existing facilities

Swift redeployment ahead of competitors

### Osaka Sakai DC

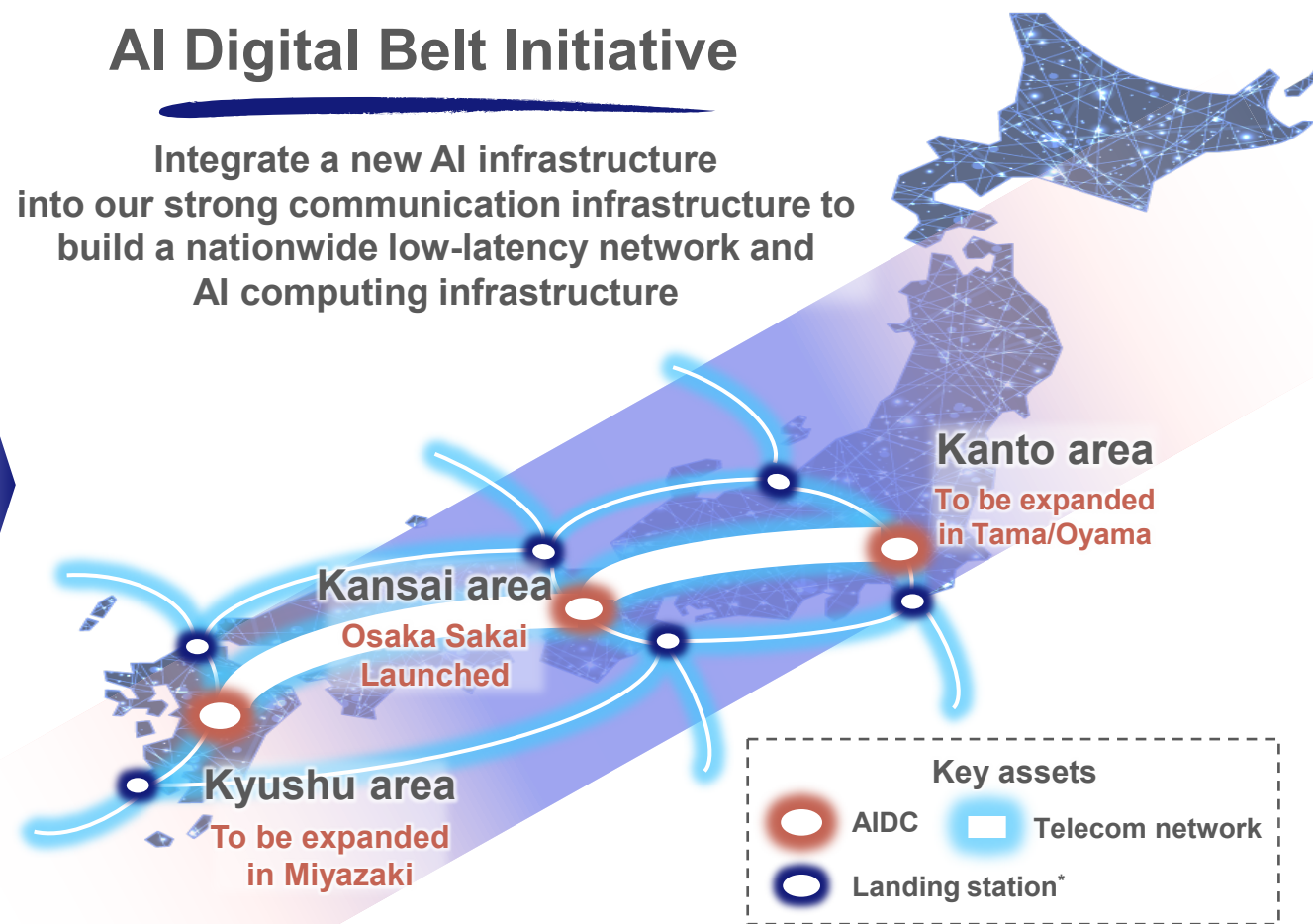
Started operation in January 2026

### Miyazaki Telecom Center

Scheduled to launch in February 2026  
To be expanded to AIDC

## AI Digital Belt Initiative

Integrate a new AI infrastructure into our strong communication infrastructure to build a nationwide low-latency network and AI computing infrastructure



# Enhancing the Value of AI Digital Belt

Advance hub formation using nationwide landing stations and optical submarine cables to capture global demand

Connect nationwide distributed landing stations with domestic high-speed optical network



- Kanto area (Chikura/Naoetsu)
- Kansai area (Minami Shima/Kyoto)
- Kyushu area (Hioki/Fukuoka)
- etc.



- Over 60 years of experience covering installation to maintenance with 365-day support
- Possess world-class<sup>\*2</sup> technical expertise in universal joint technology (Optical submarine cable connection technology)



Capture overseas AI demand through international optical submarine cables

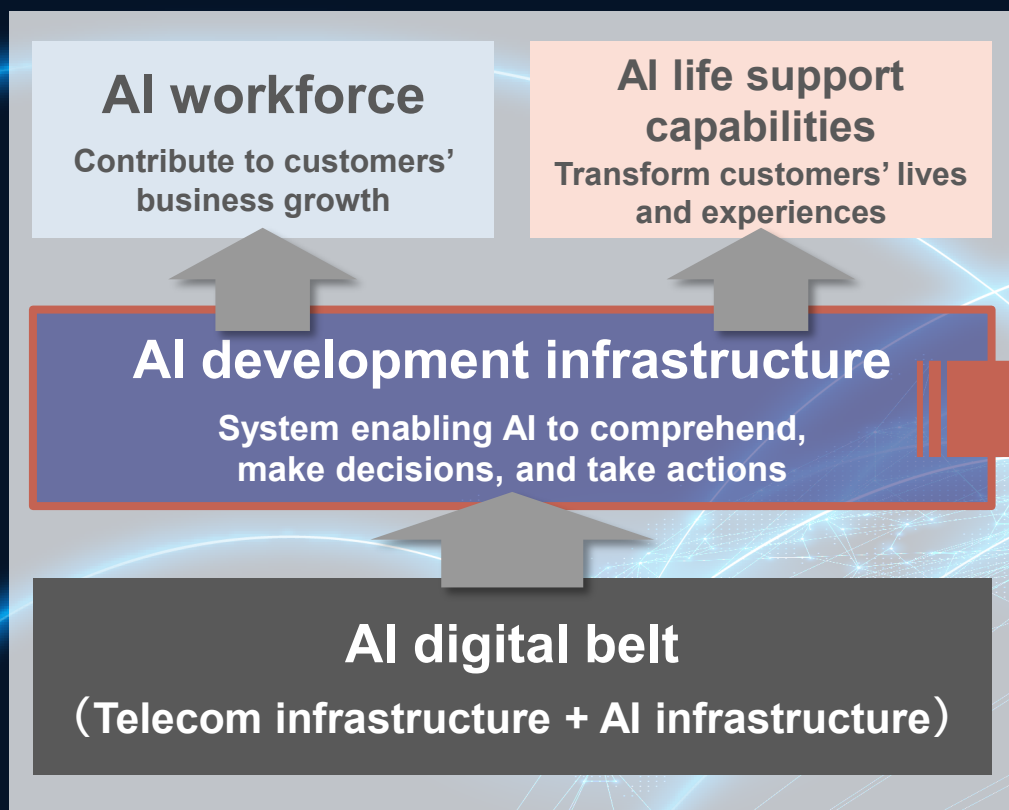
Establish low-latency overseas access for AI infrastructure through cable landing station near the AIDC

Ensure secure international communications with 24/7, 365-day operation

# Launch of AI Business Company

Bringing together engineering talents internally and externally, a company focused on AI social implementation will commence operations

- Towards AI social implementation -



- AI integration business company -

***KDDI iret***

- Consolidate expertise and technical capabilities of KDDI Group
- Integrate approx. 100 HQ sales/consulting personnel
- Strengthen comprehensive proposal capabilities from telecom to AI and system solutions

Plan to grow AI engineer workforce to around **3,000 members** by FY2028

# Summary

- **The Special Investigation Committee is conducting its investigation into the suspected inappropriate transactions while the Company reviews and strengthens its group governance and examines recurrence-prevention measures.**
- **The impact is expected to include the reversal of fictitious sales and profits, as well as provisions for amounts that flowed outside the Company.\* The Company will make every effort to recover the externally flowed portion.**
- **The investigation report from the Special Investigation Committee is expected by end-March 2026 and will be disclosed. Based on the results of the investigation, corrections to prior financial statements and FY26-03 Q3 results will be disclosed by end-March, and FY26-03 full-year results will be disclosed without delay.**
- **In FY26-03 Q3, core businesses performed steadily; mobile structural reforms progressed as planned, and the business foundation, including focus areas, continued to grow solidly.**
- **AI social-implementation initiatives, including the AI Digital Belt and the AI development platform, are making steady progress.**
- **There is no revision to the dividend forecast for FY26-03.**

\* As the Special Investigation Committee's investigation is ongoing, the impact on results may be revised based on the investigation findings and the results of the audit by the accounting auditor.

# Appendix

# Background of the Investigation into Suspected Inappropriate Transactions

<p><b>By October 2025</b></p>	<ul style="list-style-type: none"> <li>As part of efforts to strengthen the management framework of the advertising agency businesses of BIGLOBE and G-PLAN, an investigation into the appropriateness of the transactions was conducted by the Full-time Corporate Auditors and the Internal Audit Department.</li> </ul>
<p><b>From October 2025</b></p>	<ul style="list-style-type: none"> <li>Upon receiving an indication from KDDI's accounting auditor, a review regarding the appropriateness of transactions in the advertising agency businesses of BIGLOBE and G-PLAN was conducted under the leadership of the Full-time Corporate Auditors, involving external certified public accountants.</li> </ul>
<p><b>In mid-December 2025</b></p>	<ul style="list-style-type: none"> <li>Following delays in payments from certain advertising agencies, and based on testimonies from employee(s) of the Subsidiaries, KDDI recognized specific suspicions that revenue and other figures may have been overstated.</li> <li>KDDI established an internal investigation team comprising external attorneys and certified public accountants to conduct additional inquiries.</li> </ul>
<p><b>January 14, 2026</b></p>	<ul style="list-style-type: none"> <li>As the investigation team confirmed specific testimonies and objective evidence, KDDI determined that the likelihood of suspected inappropriate transactions had increased and, accordingly, established a Special Investigation Committee.</li> </ul>

# Results (Reference figures)

(Unit: billions of yen)

【Consolidated】	FY25-03					FY26-03			
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q1-3 Total
Operating revenue	1,373.9	1,447.5	1,487.2	1,527.0	5,835.5	1,415.7	1,500.3	1,555.8	4,471.8
Operating income	274.3	292.6	287.1	247.8	1,101.7	264.7	294.9	311.7	871.3

※ After reflecting the adjustments related to the fictitious transactions (Before provisioning for the externally flowed amounts)

## 【Mobile revenues】

Personal Services segment	488.2	492.2	495.5	496.8	1,972.7	490.5	502.4	512.9	1,505.8
Business Services segment	54.7	56.2	57.3	58.6	226.8	60.0	61.9	63.6	185.5

The figures for FY25-03 and FY26-03 above are reference figures based on the facts currently recognized by the Company regarding inappropriate transactions involving our subsidiaries. The figures for each fiscal year have been adjusted by deducting the impact of such inappropriate transactions. Please note that these figures are subject to revision based on the results of the ongoing investigation by the Special Investigation Committee and audits by the accounting auditors.

# Results by Segment (Reference figures)

(Unit: billions of yen)

(Personal Services)	FY25-03					FY26-03			
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q1-3 Total
Operating revenue	1,109.0	1,178.5	1,216.3	1,205.5	4,709.3	1,134.8	1,201.8	1,239.0	3,575.5
Operating income	217.6	231.7	224.6	186.8	860.6	205.8	231.9	244.5	682.2

※ After reflecting the adjustments related to the fictitious transactions (Before provisioning for the externally flowed amounts)

## (Business Services)

Operating revenue	334.7	340.6	341.1	389.3	1,405.8	349.7	368.0	383.8	1,101.5
Growth Areas	180.3	182.1	182.3	226.7	771.3	191.4	207.2	218.4	617.0
IoT related services	38.0	41.0	43.0	67.0	189.0	41.0	48.0	55.0	144.0
Data Center	33.0	32.0	33.0	33.0	130.0	32.0	34.0	36.0	101.0
Digital BPO	59.0	56.0	57.0	56.0	227.0	55.0	55.0	56.0	166.0
Base (telecom)	154.4	158.6	158.8	162.6	634.5	158.4	160.8	165.4	484.5
Operating income	54.5	60.2	59.9	60.6	235.3	57.5	61.2	64.5	183.2

The figures for FY25-03 and FY26-03 above are reference figures based on the facts currently recognized by the Company regarding inappropriate transactions involving our subsidiaries. The figures for each fiscal year have been adjusted by deducting the impact of such inappropriate transactions. Please note that these figures are subject to revision based on the results of the ongoing investigation by the Special Investigation Committee and audits by the accounting auditors.

# Major Operational Data (1)

連結 / Consolidated basis

累計契約数 Subscriptions	FY2025.3					FY2026.3					26年3月末 予想
	24年6月末 Jun-24	24年9月末 Sep-24	24年12月末 Dec-24		25年3月末 Mar-25	25年6月末 Jun-25	25年9月末 Sep-25	25年12月末 Dec-25		26年3月末 Mar-26	Mar-26 Forecast
累計回線数 subscriptions	(千契約/ Thousand)	86,805	89,004	91,252		93,337	95,440	97,529	99,708		-
主要回線数 Main subscriptions	(千契約/ Thousand)	42,298	42,276	42,251		42,299	42,242	42,195	42,225		-
うち、スマートフォン稼働数 Of smartphone subscriptions	(千契約/ Thousand)	32,461	32,581	32,702		32,877	32,906	32,928	32,999		33,300
IoT累計回線数 IoT Connections	(千回線/ Thousand)	44,507	46,728	49,001		51,038	53,198	55,334	57,483		57,500

各種指標 Indicators	FY2025.3					FY2026.3					FY2026.3
	1Q	2Q	3Q	4Q	通期 Full-year	1Q	2Q	3Q	4Q	累計 Total	通期予想 Full-year Forecast
モバイルARPU Mobile ARPU	(円/Yen)	4,280	4,320	4,360	4,380	4,340	4,460	4,550			-
主要回線解約率 Main subscriptions churn rate	(%)	1.13	1.14	1.26	1.50	1.26	1.27	1.25	1.26		-
うち、スマートフォン解約率 Of smartphone churn rate	(%)	1.06	1.09	1.24	1.46	1.21	1.23	1.21	1.23		-
端末出荷台数*1 Number of units shipped	(千台/ Thousand)	1,700	1,890	2,140	1,840	7,570	1,660	1,730	2,040	5,440	-

パーソナルセグメント / Personal Services segment

累計契約数 Subscriptions	FY2025.3					FY2026.3					26年3月末 予想	
	24年6月末 Jun-24	24年9月末 Sep-24	24年12月末 Dec-24		25年3月末 Mar-25	25年6月末 Jun-25	25年9月末 Sep-25	25年12月末 Dec-25		26年3月末 Mar-26	Mar-26 Forecast	
モバイル Mobile	5G契約浸透率*2 5G Penetration rate	(%)	72.5	74.5	76.5		78.4	79.9	81.3	82.8		-
固定 Fixed-line	FTTH等*3 FTTH etc.	(千回線/ Thousand)	7,060	7,155	7,231		7,304	7,545	7,635	7,715		-

Note) Please refer to P12 of Data Book for the 1st Half of FY2026.3 for definition. \*1 The stated figure for FY2026.3 1Q was retroactively corrected. \*2 Proportion of subscriptions in which 5G is available

\*3 au HIKARI + Commuf@-hikari + au HIKARI Chura(OCT) + HIKARI J + BIGLOBE HIKARI + JCOM NET HIKARI + 5G router and others

# Major Operational Data (2)

## パーソナルセグメント / Personal Services segment

各種指標 Indicators	FY2025.3					FY2026.3					FY2026.3
	1Q	2Q	3Q	4Q	通期 Full-year	1Q	2Q	3Q	4Q	累計 Total	通期予想 Full-year Forecast
決済・金融取扱高*1 Transaction Volume of Settlement/Loan (十億円/ Billions of Yen)	5,097	5,215	5,318	5,812	21,442	5,790	5,553	5,838		17,181	-
各種指標 Indicators	FY2025.3				25年3月末 Mar-25	FY2026.3				26年3月末 予想 Mar-26 Forecast	
	24年6月末 Jun-24	24年9月末 Sep-24	24年12月末 Dec-24			25年6月末 Jun-25	25年9月末 Sep-25	25年12月末 Dec-25		26年3月末 Mar-26	
au PAY*2 会員数 + au PAY カード会員数 au PAY members and au PAY Card members (千会員/ Thousand)	45,380	46,210	47,050		47,990	48,760	49,520	50,310		-	
うち au PAY カード会員数 Of au PAY Card members (千会員/ Thousand)	9,640	9,840	10,010		10,200	10,320	10,460	10,630		-	
うち au PAY ゴールドカード会員数 Of au PAY Gold Card members (千会員/ Thousand)	1,250	1,380	1,470		1,540	1,610	1,720	1,830		-	
auじぶん銀行 預金口座数 au Jibun Bank : Savings Accounts (千口座/ Thousand)	6,190	6,390	6,580		6,740	6,890	7,020	7,140		-	
auじぶん銀行 ローン商品残高*3 au Jibun Bank : Loan product's balance (十億円/ Billions of Yen)	3,941	4,320	4,615		5,113	5,416	5,552	5,688		-	
うち 住宅ローン残高 Of mortgages (十億円/ Billions of Yen)	3,409	3,744	3,991		4,407	4,619	4,681	4,724		-	
auでんき等契約数 au Denki, etc. subscriptions (千契約/ Thousand)	3,530	3,530	3,540		3,540	3,550	3,560	3,580		-	
Pontaパス*4 Ponta Pass (千会員/ Thousand)	15,150	15,140	15,140		15,160	14,920	15,110	15,360		-	

\*1 Settlement amounts of au PAY(including au carrier billing), au PAY Card, and au Jibun Bank in addition to the loan disbursement amount \*2 Excluding au carrier billing

\*3 The balance of mortgages and loans by purposes, etc. provided by au Jibun Bank \*4 Combined value of Ponta Pass, Ponta Pass Light and menu Smart Pass

# Financial Results Summary (au Financial Holdings)

Unit: 百万円 / Millions of Yen

財務の概要【IFRS】 Financial Overview	FY2025.3					FY2026.3					FY2026.3
	1Q	2Q	3Q	4Q	通期 Full-year	1Q	2Q	3Q	4Q	累計 Total	通期予想 Full-year Forecast
auフィナンシャルホールディングス 売上高 au Financial Holdings Operating revenue	63,156	66,000	66,474	72,055	267,686	76,672	81,016	90,972		248,660	-
auフィナンシャルホールディングス 営業利益 au Financial Holdings Operating income	8,810	10,969	9,373	11,495	40,647	11,715	11,227	15,091		38,033	-

Unit: 百万円 / Millions of Yen

財務の概要【IFRS】 Financial Overview	FY2025.3				25年3月末 Mar-25	FY2026.3			26年3月末 Mar-26	26年3月末 予想
	24年6月末 Jun-24	24年9月末 Sep-24	24年12月末 Dec-24			25年6月末 Jun-25	25年9月末 Sep-25	25年12月末 Dec-25		Mar-26 Forecast
auフィナンシャルホールディングス 資産の部 au Financial Holdings Assets	6,724,225	6,770,862	7,022,946		7,389,560	8,066,090	8,385,892	8,748,783		-
現金及び現金同等物 Cash and cash equivalents	1,250,524	919,516	636,199		689,325	742,022	726,425	556,456		-
有価証券 Securities	451,161	423,294	443,380		442,499	505,537	615,083	726,005		-
貸出金 Loans	3,966,644	4,348,773	4,645,180		5,143,721	5,547,287	5,687,790	6,029,942		-
その他 Others	1,055,896	1,079,278	1,298,186		1,114,016	1,271,245	1,356,593	1,436,381		-
auフィナンシャルホールディングス 負債の部 au Financial Holdings Liabilities	6,367,820	6,403,046	6,651,764		7,080,851	7,749,373	8,060,099	8,418,887		-
借入金 Borrowings for financial business	871,108	1,325,600	1,354,320		1,617,730	2,012,600	1,800,955	1,808,782		-
預金 Deposits	4,528,837	4,277,778	4,344,910		4,588,621	4,801,339	5,230,653	5,393,212		-
その他 Others	967,875	799,668	952,534		874,500	935,433	1,028,491	1,216,894		-
auフィナンシャルホールディングス 資本の部 au Financial Holdings Equity	356,405	367,815	371,182		308,708	316,718	325,793	329,896		-

*Tomorrow, Together*



## Disclaimer

Statements made in these documents with respect to the KDDI Group's performance targets, projected subscriber numbers, future forecasts and strategies that are not historical facts are forward-looking statements about the future performance of the KDDI Group, based on company's assumptions and beliefs in light of the information available at the time they were made. They therefore include certain risks and uncertainties. Actual results can differ from these statements due to reasons including, but not limited to, domestic and overseas situation, economic, trends, competitive position, formulation, revision or abolition of laws and ordinances, regulations or systems, government actions or intervention and the success or lack thereof of new services. Consequently, please understand that there is a possibility that actual performance, subscriber numbers, strategies and other information may differ significantly from the forecast information contained in these materials or other envisaged situations. In addition, the FY26-03 Q3 consolidated results, prior-period financial results, and the impact amounts related to the inappropriate transactions described in these materials are reference figures based on facts recognized by the Company at this time regarding inappropriate transactions at our consolidated subsidiaries. They are uncertain and provisional, presented based on certain premises and assumptions and on management's judgment. These figures are subject to various uncertainties and, in particular, the contents of these materials may be subject to significant revision depending on the outcome of the ongoing Special Investigation Committee's investigation and the audit by the accounting auditor.